

Revision: HCFA-PM-91- 4 (BPD)  
AUGUST 1991

OMB No.: 0938-

State/Territory: West Virginia

Citation 4.19 Payment for Services

42 CFR 447.252 (a) The Medicaid agency meets the requirements of  
1902(a)(13) 42 CFR Part 447, Subpart C, and sections  
and 1923 of 1902(a)(13) and 1923 of the Act with respect to  
the Act payment for inpatient hospital services.

ATTACHMENT 4.19-A describes the methods and  
standards used to determine rates for payment for  
inpatient hospital services.

☒ Inappropriate level of care days are covered and  
are paid under the State plan at lower rates than  
other inpatient hospital services, reflecting the  
level of care actually received, in a manner  
consistent with section 1861(v)(1)(G) of the Act.

☐ Inappropriate level of care days are not covered.

TN No. 94-15

Supersedes

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Effective Date

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HCFA ID: 7982E

4.19 Payments for Medical and Remedial Care and Services2. a. Outpatient Hospital Services

- (1) Reimbursement is based on a fee for service and may not exceed the amount established for any qualified provider for the same service. Laboratory and x-ray services may not exceed the amount established by Medicare for the procedures.
- (2) Other services specific to hospitals; i.e., emergency room, outpatient surgery, cast room, may not exceed the established Medicare upper limits based on reasonable cost.

b. Special Payment to Public Safety Net Hospitals

Provides enhanced payments to qualified Public Safety Net Hospitals beginning in SFY 2003. The enhanced payments will be made as described below:

- (1) Specific Criteria for Hospital Participation:
  - (a) Must be a West Virginia licensed outpatient acute care hospital;
  - (b) Must be enrolled as a West Virginia Medicaid provider;
  - (c) Must be classified as a state-owned or operated hospital as determined by the Bureau for Medical Services.
- (2) The amount of the supplemental payment made to each state-owned or operated public hospital is determined by:
  - (a) Calculating for each hospital the reasonable estimate of the amount that would be paid for outpatient services provided to Medicaid eligibles under the Medicare program and the amount otherwise actually paid for the services by the Medicaid program. The reasonable estimate of the amount that would be paid under Medicare payment principles is calculated using a hospital specific outpatient Medicare payment to charge ratio which is derived using the most recently settled Medicare cost report (2552) available for each hospital at the beginning of the state fiscal year for which calculations are made. The hospital specific outpatient Medicare payment to charge ratio is then multiplied by each hospital's Medicaid's outpatient charges to calculate each hospital's portion of the upper limit payment ceiling. The aggregate upper limit payment ceiling is then arrived at by summing up each specific hospital's calculated amount. For upper limit purposes, all hospitals are grouped in accordance with the state owned or operated class of hospitals as defined in 42 CFR 447.321 as amended.
  - (b) Dividing the difference determined in 2.a. above for the hospital by the aggregate difference for all such hospitals; and

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- c. Multiplying the proportion determined in 2.b. above by the aggregate upper payment limit amount for all such hospitals, as determined in accordance with 42 CFR §447.321 less all payments made to such hospitals other than under this section. This amount will be adjusted for TPL, beneficiary co-payments and professional physician fees.
3. Supplemental payments made under this section will be made on a quarterly basis to state owned facilities subject to final settlement.
4. A payment made to a hospital under this provision when combined with other payments made under the state plan shall not exceed the limit specified in 42 CFR § 447.321 or the limit specified at 42 USC § 1396r-4(g). Any payment otherwise payable to hospitals under this section, but for this paragraph, shall be distributed to other hospitals in accordance with proportions determined under b.2. above.

2. c. Access Payment to Private Prospective Payment System (PPS) Hospitals

For services rendered on or after July 1, 2011, the Department will provide Access Payments to enhance payments to qualified private PPS hospitals consistent with the terms of West Virginia Code §11-27-38 (Senate Bill 492).

1. General Criteria for Hospital Participation:

- (a) Must be a West Virginia licensed outpatient acute care hospital;
- (b) Must be enrolled as a West Virginia Medicaid provider;
- (c) Must be a privately owned provider consistent with 42 CFR 447.272(a)(3) and,
- (d) Must be a participant in WV Medicaid's PPS.

2. Payment Methodology:

An Access Payment Pool is established by determining each qualifying hospital's outpatient upper payment limit consistent with 42 CFR 447.371 as follows:

- (a) In determining a reasonable estimate of Medicaid cost for each hospital, a hospital specific total hospital outpatient cost to charge ratio is calculated.
- (b) The hospital specific total hospital outpatient cost to charge ratio is derived using the Medicare cost report (2552). For SFY 2012 and SFY 2013, the Hospital fiscal year end 2009 Medicare cost reports will be utilized.
- (c) Using the Medicare cost report, each hospital's specific outpatient total hospital cost to charge ratios will be derived by dividing the sum of all hospital specific outpatient costs by the sum of all hospital specific outpatient charges.

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- (d) The hospital specific total hospital outpatient cost to charge ratio is then multiplied by each hospitals' Medicaid outpatient charges to calculate each hospital's outpatient Medicaid cost. Medicaid costs will be inflated by market basket rates for 2.5 years to estimate both SFY 2012 and SFY 2013 costs. All hospital specific Medicaid outpatient payments and estimated costs will be trended for 2.5 years using a factor based on utilization growth in the Medicaid program to estimate both SFY 2012 and 2013 Medicaid data. The outpatient Medicaid portion of the cost of the .88% tax will also be added to hospital specific outpatient Medicaid costs.
- (e) All hospital specific Medicaid outpatient payments, Medicaid outpatient supplemental payments, and applicable third party payments are subtracted from the hospital specific Medicaid cost to determine the upper payment limit gap for each hospital.
- (f) The sum of each hospital's upper payment limit gap will constitute the Access Payment Pool.

2. d. Access Payment to Private Prospective Payment System (PPS) Hospitals

1. The amount of each hospital's Access Payment will be calculated based on:
  - (a) the percentage of each hospital's Calendar Year ("CY") 2009 total outpatient Medicaid paid claim amounts to the total outpatient Medicaid paid claim amounts for all private PPS hospitals in CY 2009; and,
  - (b) multiplying each hospital's percentage defined in 2(d)(1)(a) to the total Access Payment Pool amount described in 2(c)(2)(a-f)
2. Each hospital will receive a quarterly Access Payment equal to one-fourth of the amount determined for each hospital in section 2(d)(1)(b).
3. A payment made to a hospital under this provision when combined with other payments made under the state plan shall not exceed the limit specified in 42 CFR §447.271 or the limit specified at 42 U.S.C §1396r-4(g).

2. e. Access Payment to Public Non-State Government Owned and Operated Hospitals

For services rendered on or after July 1, 2011, the Department will provide for Access Payments to qualified public non-state government owned and operated PPS hospitals up to each eligible hospital's cost of providing outpatient hospital services to Medicaid individuals.

1. General Criteria for Hospital Participation:
  - (a) Must be a West Virginia licensed hospital;

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- (b) Must be enrolled as a West Virginia Medicaid provider;
- (c) Must be a non-state government owned and operated provider consistent with 42 CFR 447.272(a)(2); and,
- (d) Must be a participant in WV Medicaid's PPS.

2. Payment Methodology:

The Access Payments will be calculated by determining each qualifying hospital's cost of furnishing outpatient hospital services to Medicaid individuals consistent with 42 CFR 447.371 as follows:

- (a) For each public non-State government owned and operated hospital calculate the reasonable estimate of the Medicaid cost for outpatient hospital services provided to Medicaid individuals and the amount otherwise paid for the services by the Medicaid program.
- (b) In determining a reasonable estimate of Medicaid cost for each hospital, the hospital's cost to charge ratio is derived using the Medicare cost report (2552). For SFY 2012 and SFY 2013, the Hospital fiscal year end 2009 Medicare cost reports will be utilized.
- (c) Using the Medicare cost report, hospital specific outpatient total hospital cost to charge ratios will be derived by dividing the sum of all hospital specific outpatient costs by the sum of all hospital specific outpatient charges.
- (d) The hospital specific outpatient total hospital cost to charge ratio is then multiplied by each hospitals' Medicaid outpatient charges to calculate each hospital's outpatient Medicaid cost. Medicaid costs will be inflated by market basket rates for 2.5 years to estimate both SFY 2012 and SFY 2013 costs. All hospital specific Medicaid outpatient payments and estimated costs will be trended for 2.5 years using a factor based on utilization growth in the Medicaid program to estimate both SFY 2012 and 2013 Medicaid data. The outpatient Medicaid portion of the cost of the .88% tax will also be added to hospital specific outpatient Medicaid costs.
- (e) All hospital specific Medicaid outpatient payments, Medicaid outpatient supplemental payments, and applicable third party payments are subtracted from the hospital specific Medicaid cost to determine the unreimbursed Medicaid cost for each hospital.

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3. All hospital specific Medicaid cost gap estimates calculated in 2(e) will be summed to equal the "aggregate non-State government owned (NSGO) UPL gap". All eligible hospitals' hospital specific Medicaid cost gap estimates calculated in 2(e) will be summed to equal the "aggregate eligible hospital gap". If the aggregate NSGO UPL gap is less than the aggregate eligible hospital gap, due to excluded hospitals already receiving payments in excess of Medicaid cost, then the total payments to eligible hospitals will be reduced to not exceed the aggregate NSGO UPL gap. If the aggregate NSGO UPL gap is negative then no payments will be made.
  4. Each eligible hospital with unreimbursed Medicaid cost will receive a payment equal to the lesser of:
    - (a) The hospital's unreimbursed Medicaid cost as calculated in 2(e); and
    - (b) The ratio of aggregate NSGO UPL gap to the aggregated eligible hospital gap multiplied by the hospital's unreimbursed Medicaid cost as calculated in 2(e).
  5. Quarterly Access Payments will be made to all eligible hospitals with unreimbursed Medicaid cost equal to one-fourth of the amount determined for each hospital in section 4.
  6. A payment made to a hospital under this provision, when combined with other payments made under the state plan, shall not exceed the limit specified in 42 CFR §447.271 or the limit specified at 42 U.S.C §1396r-4(g).

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**4.19 Payments for Medical and Remedial Care and Services**

- 1b. West Virginia proposes an alternate payment methodology, under Section 1902 (aa)(6), beginning with state fiscal year 2001, for Federally Qualified Health Centers (FQHCs) 1905 (a)(2)(C) and Rural Health Clinics (RHCs) 1905 (a)(2)(B), which is agreed to by the State and centers/clinics and results in payment to the center/clinic of an amount that is at least equal to be paid to the center or clinic pursuant to 42 U.S.C. §1396a (a)(aa). A center/clinic that does not agree to this alternate methodology will be reimbursed in accordance with paragraph 1a.
- 1b1. The State will base payment to FQHCs and RHCs on reasonable cost in accordance with Section 1833 (a)(3); and, as applied by the Medicare program in all appropriate respects. The interim payment rates for FQHCs and RHCs will be calculated on a per visit basis and set at an amount which will reasonably approximate the estimated costs of providing covered services to Medicaid recipients. A provider's interim payment rate may be set based upon: a current Medicare rate, a submitted Medicare or Medicaid annual cost report, an interim cost report with supporting documentation, a Medicare settled cost report, or Medicaid cost reimbursement methodology. Interim rates may be reviewed annually and upon a written request by the provider.
- 1b2. Final settlement will be made based upon a provider's cost report filed and settled in accordance with Medicare regulations as applied to the Medicaid program. In addition, a minimum cost per visit limit will be applied, as required in Section 1902(aa)(6)(B). The final payment determination will be compared to the minimum calculated perspective repayment rate for the same period. Final settlement payments that are below the calculated minimum will be adjusted upward the calculated minimum cost per visit amount.
2. Establishment of Initial Year Payment Amount for New Clinics.  
For an entity qualifying as a rural health clinic or federally-qualified health center after fiscal year 2000, payment for services, described in section 1905(a)(2)(B) furnished by the center for services described in section 1905(a)(2)(B) furnished by the clinic furnished in the first fiscal year in which the clinic/center qualifies shall be in an amount (calculated on a per visit basis) that is equal to 100 percent of the costs of furnishing such services during the fiscal year for other such

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clinics located in the same or adjacent areas with similar case loads or in the absence of such clinics/centers, in accordance with the methodology in paragraph 1. For each succeeding fiscal year following the year in which the clinic/center qualifies, payment will be calculated in accordance with paragraph 1b.

## 2a. Administration in Case of Managed Care

## In General:

For services furnished by a federally qualified health center or rural health clinic pursuant to a contract between the center or clinic and a managed care entity, the State shall make a supplemental payment equal to the amount (if any) by which the amount determined under paragraphs 1, 1a, 1b, 1b1, 1b2 and 2 above exceeds the amount of the payment provided under the contract.

## Payment Schedule:

The supplemental payment required under paragraph A shall be made pursuant to a payment schedule agreed to by the State and the federally qualified health center or rural health clinic, but in no case less frequently than every 4 months

## 3. Other Laboratory and X-ray Services

**Laboratory Services:**

Payment shall be the lesser of 90% of the Medicare established fee or the provider's usual and customary fee. All fees are published on the web at: [www.wvdhhr.org](http://www.wvdhhr.org) then medical services.

Reimbursement shall be the same for governmental and private providers.

**X-Ray Services:**

The following will apply to the technical component for radiology services:

An upper limit is established using a resource-based relative value for the procedure times a conversion factor as determined by the type of service. The conversion factors were developed using utilization and payment level data for the defined service group. Payment will be the lesser of the upper limit or the provider's customary charge for the service to the general public. The agency's fees were set as of January 1, 2008 and are effective for services on or after that date. All fees are published on the web at: [www.wvdhhr.org](http://www.wvdhhr.org) then medical services. Except as otherwise noted in the plan, state developed fees are the same for both governmental and private providers.

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4. b. **Early Periodic Screening, Diagnostic and Treatment Services**

Screening services are reimbursed on an encounter rate based on the cost of providing the components of the screening examination, and referral where indicated, for qualified providers.

- (iii) Reimbursement to those providers dually licensed as Behavioral Health and Residential Child Care Facilities will be prospective based on allowable provider specific cost for treatment within each peer group level. Reimbursement will be capped for individual providers within each peer group level based on allowable provider specific cost.

**Allowable Provider Specific Cost**

Reimbursement for Behavioral Health Residential Child Care Facilities is limited to those costs required to deliver allowable medically necessary behavioral health treatment services by an efficient and economically operated provider. Costs determined to be reasonable and allowable by the Department will be reimbursed up to the level of the peer group ceiling derived from the weighted average cost of providers by peer group. These costs specifically exclude costs for room, board and the minimum supervision required by Social Services licensing regulations.

**Peer Group Ceiling**

The peer group ceiling will be derived from the weighted average per patient day treatment costs of all providers, at an assigned occupancy of 90% in the peer group. Patient day is defined as eight (8) continuous hours in residence in the facility in a twenty-four hour period during which the patient receives medical services.

**Efficiency Allowance**

When a provider's actual allowable per diem costs are below the peer group ceiling an incentive of 50% of the difference between the provider's allowable cost and the per group ceiling within each level of care (if lower than the peer group ceiling) will be paid, up to a maximum of four dollars (\$4) per resident day.

**Inflation Factor**

A factor will be assigned to cost as a projection of inflation for subsequent rate setting cycles. Changes in industry wage rate and supply costs compared with CPI are observed and the lesser amount of charge is expressed as a percentage and applied to the allowable reimbursable costs for the six-month reporting period. This inflation factor represents the maximum rate of inflation recognized by the Department for the rate period.

**Cost Reporting Periods**

Cost reports must be filed with the State agency. Cost reports must be postmarked within sixty (60) days following the end of each six month cost reporting period: January 1 - June 30 and July 1 - December 31. Rates will be calculated and effective for six month periods starting three months after their reporting period. Rates will be frozen at the current level (January to June 2001) and will remain at that level for no longer than two rate periods.

**Example of Calculations:**

Peer group of three (3) providers A, B, and C with the following data:

Provider	Beds	Patient Days	Occupancy Percentage	Allowable Treatment Cost	Cost PPD Actual
A	9	1,296	80%	\$ 77,760	60.00
B	7	1,134	90%	\$ 73,710	65.00
C	18	3,078	95%	\$153,900	50.00

For this example only, assume 180 days in six month reporting period, actual days will be utilized during actual calculations, and an increase in the inflation factor of 1%:

**Peer Group Ceiling Calculation**

Provider	Beds	Possible Days	Patient Days	Allowable Costs	Costs PPD @ 100% Occp	Cost Adjusted to 90% Occp	Allowable Cap Calculation
A	9	1,620	1,296	\$ 77,760	48.00	53.33	\$ 69,120
B	7	1,260	1,134	\$ 73,710	58.50	65.00	\$ 73,710
C	18	3,240	3,078	\$153,900	47.50	52.78	\$162,450
Total		6,120	5,508	\$305,370			\$ 305,280

Weighted average per patient day allowed treatment cost (\$305,280/5,508 days) of \$55.42.

Provider	PPD Cost	Reimbursement Cap	Lower of PPD Or Cap	Efficiency Incentive	1% Inflation	Specific Rate
A	60	55.42	55.42	0	0.55	55.97
B	65	55.42	55.42	0	0.55	55.97
C	50	55.42	50.00	0	0.50	50.50

(iv) Payment for Early Intervention services will be through an agreement with the state Title V agency. Payments shall be based on total cost of service provision. The Title V agency must maintain, in auditable form, all records of cost of services for which claims for reimbursement are made to the Medicaid agency. Payments to state agencies shall not exceed actual documented costs. An interim rate based on projected costs may be used as necessary with a settlement to cost at the end of the fiscal year.

(v) Private duty nursing is reimbursed on a fee-for-service based on units of time. Fees will not exceed the provider's usual and customary charge.

c. Family Planning Services and Supplies

1. Family planning clinic services are reimbursed on a cost basis for the clinic including staffing and cost of supplies dispensed to the recipients.

2. Family planning supplies as ordered by a physician and dispensed by a retail pharmacy are reimbursed as a pharmacy service.

5. a. Physicians' Services

An upper limit is established using a resource-based relative value for the procedure times a conversion factor as determined by the type of service. The conversion factors were developed using utilization and payment level data for the defined service group. Payment will be the lesser of the upper limit or the providers's customary charge for the service to the general public.



4.19 Payments for Physician Services**Physician Services****Special Payments to Essential State-owned or operated Physicians and Dentists**

- I. Specific criteria for essential state-owned or operated physicians and dentists who are members of a practice group organized by or under the control of a state academic health system or an academic health system that operates under a state authority.
  - A. Must be a West Virginia licensed physician or dentist;
  - B. Must be enrolled as a West Virginia Medicaid provider;
  - C. Must be a member of a state-owned or operated physician or dental group practice organized by or under the control of a state academic health system or an academic health system that operates under a state authority, as determined by the Department of Health and Human Resources, Bureau for Medical Services.
- II. Payment Methodology:
  - A. A supplemental payment will be made for services provided by qualifying essential state-owned physicians or dentists who are members of a group practice organized by or under the control of a state academic health system or an academic health system that operates under a state authority based on the following methodology. The supplemental payment to each qualifying physician or dentist will equal the difference between the Medicaid payments otherwise made to these qualifying providers for physician and dental services and the average amount that would have been paid by commercial insurers for the same services. The average amount that private commercial insurers would have paid for Medicaid services will become the maximum Medicaid reimbursable amount for total Medicaid reimbursement, i.e., regular Medicaid payments and the supplemental payments made under this plan amendment. To determine this maximum Medicaid reimbursable amount, the Medicaid Agency will determine what all private commercial insurance companies paid for at least 80% of the commercial claims from the public physician providers affected by this plan amendment and divide that amount by the respective charges for those same claims. (The claims payments and charges will be obtained from the year preceding the reimbursement year.) The resulting ratio of payments to charges will be multiplied by the actual charges for the Medicaid services provided by the public physician providers, and the product will be the maximum Medicaid reimbursable amount. The actual non-supplemental Medicaid payments to the public physician providers will be subtracted from the maximum Medicaid reimbursable amount to yield the supplemental payment amount.
  - B. The supplemental payment for services provided will be implemented through a quarterly supplemental payment to providers, based on specific claim data.

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6. a. Podiatrists' Services

Payment will not exceed the upper limit established using a resource-based relative value for the procedure times a conversion factor as determined by the type of service. The conversion factors were developed using utilization and payment level data for the defined service group. Payment will be the lesser of the upper limit or the provider's customary charge for the services to the general public.

The agency's fees were updated January 1, 2010 and are effective for services on or after that date.

Except as otherwise noted in the Plan, State developed fee schedule rates are the same for both governmental and private individual practitioners, and the fee schedule and any annual/periodic adjustments to the fee schedule are published in [www.wvdhhr.org/bms](http://www.wvdhhr.org/bms).

b. Optometrists' Services

Payment will not exceed the upper limit established using a resource-based relative value for the procedure times a conversion factor as determined by the type of service. The conversion factors were developed using utilization and payment level data for the defined service group. Payment will be the lesser of the upper limit or the provider's customary charge for the services to the general public.

The agency's fees were updated January 1, 2010 and are effective for services on or after that date.

Except as otherwise noted in the Plan, State developed fee schedule rates are the same for both governmental and private individual practitioners, and the fee schedule and any annual/periodic adjustments to the fee schedule are published in [www.wvdhhr.org/bms](http://www.wvdhhr.org/bms).

c. Chiropractors' Services

Payment will not exceed the upper limit established using a resource-based relative value for the procedure times a conversion factor as determined by the type of service. The conversion factors were developed using utilization and payment level data for the defined service group. Payment will be the lesser of the upper limit or the provider's customary charge for the service to the general public.

The agency's fees were updated January 1, 2010 and are effective for services on or after that date.

Except as otherwise noted in the Plan, State developed fee schedule rates are the same for both governmental and private individual practitioners, and the fee schedule and any annual/periodic adjustments to the fee schedule are published in [www.wvdhhr.org/bms](http://www.wvdhhr.org/bms).

d. Other Practitioners' ServicesPsychologists' Services

The agency's rates were set as of January 1, 2010 and are effective for services on or after that date. All rates are published on the agency's website at [www.wvdhhr.org/bms](http://www.wvdhhr.org/bms). Except as otherwise noted in the plan, State developed fee schedule rates are the same for both governmental and private providers

Payment will not exceed a fee schedule established from .....

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usual and customary charge information supplied by the provider community which was analyzed using accepted mathematical principles to establish the mean dollar value for the service, or the provider's customary charge, whichever is less.

An upper limit is established using a resource-based relative value for the procedure times a conversion factor as determined by the type of service. The conversion factors were developed using utilization and payment level data for the defined service group. Payment will be the lesser of the upper limit or the provider's customary charge for the service to the general public. The agency's fees were updated January 1, 2010 and are effective for services on or after that date.

6. d.2 Gerontological Nurse Practitioner Services  
Adult Nurse Practitioner Services  
Women's Health Nurse Practitioner Services  
Psychiatric Nurse Practitioner Services

An upper limit is established using a resource-based relative value for the procedure times a conversion factor as determined by the type of service. The conversion factors were developed using utilization and payment level data for the defined service group. The conversion factors are published annually in the "Resource Based Relative Value (RBRVS) Policy and Procedure Manual".

Payment may not exceed the amount paid to physicians for the service the provider is authorized by State Law to perform or the provider's customary charge, whichever is less. All private and governmental providers are reimbursed according to the same published fee schedule that may be accessed at: [www.wvdhhr.org](http://www.wvdhhr.org) then medical services, then manuals.

- d.3 Other Licensed Practitioners

Pharmacy reimbursement for vaccines will be based on the appropriate NDC code at the current pharmacy reimbursement rate for covered drugs and may include an administration fee. If the vaccine is free, only an administration fee will be reimbursed. Reimbursement will be through the MMIS point-of-sale system.

Pharmacy reimbursement for selected active pharmaceutical ingredients (API) and excipients used in extemporaneously compounded prescriptions and selected over-the-counter vitamin and mineral supplements will be based on the appropriate NDC code at the current pharmacy reimbursement rate for covered drugs. Reimbursement will be through the MMIS point-of-sale system.

**7. Home Health Services**

- a. & b. Medicaid reimbursement of Medicare certified home health services shall be based on ninety percent (90%) of the Medicare established low-utilization payment adjustment (LUPA) per visit rate by discipline or the provider's charge whichever is less. The calculated LUPA rates will include an applicable Core-Based Statistical Area (CBSA) wage index adjustment for the county in which the provider has its initially assigned physical location. If services are rendered to beneficiaries outside that initially assigned county, payments will be limited to the provider's LUPA rates with no payment recognition for any difference between county wage indexes. The LUPA rate will be adjusted in accordance with Medicare's scheduled adjustments. LUPA per visit payment amounts are considered payment-in-full. All private and governmental providers are reimbursed according to the same published fee schedule that may be accessed at [www.wvdhhr.org](http://www.wvdhhr.org).

- c. Medical Equipment

Reimbursement for medical equipment (ME), medical supplies, esthetics and prosthetics is the lesser of 80% of the Medicare fee schedule or the provider's charge to the public. Reimbursement for unlisted/unpriced codes is based on cost invoice and reimbursed per WV Medicaid's established fee schedule. The Agency's fees were updated January 1, 2010 and are effective for services on or after that date. All private and governmental providers are reimbursed according to the same published fee schedule that may be accessed at [www.wvdhhr.org](http://www.wvdhhr.org) or the Agency's Provider Manuals

Diabetic supplies are reimbursed at 90% of the Medicare fee schedule.

Certain medical equipment may be subject to a leasing arrangement with repairs the responsibility of the ME Provider.

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**MAR 22 2012**Effective Date: October 1, 2011



## 4.19 Payment for Medical and Remedial Care and Services

8. **Private Duty Nursing Services**

Payment is based on an hourly rate by skill level; i.e., R.N., LPN, Aide, considering customary charges and rates paid for these services by private insurance, or other state agencies.

9. **Clinic Services**

Payment for services provided by established clinics may be an encounter rate based on all inclusive costs, or on a fee for the services provided in the clinic. Payment not to exceed that allowed for the services when provided by other qualified providers. Payment for free standing ambulatory surgery center services shall be the lesser of 90% of the Medicare established fee or the provider billed charge.

**School Health Services - Personal Care**

Reimbursement for Personal care services shall be fee-for-service. Reimbursement interim rates are based on statewide historical costs for personal care services. Per diem reimbursement shall be available when services are appropriately documented, pursuant to Medicaid billing requirement, and personal care services furnished to the recipient in a given day equal or exceed 6 (six) hours. Costs not to exceed actual, reasonable costs and must be cost settled on an annual basis.

**School Health Services - Health Needs Assessment and Treatment Planning**

Reimbursement for health need assessment and treatment planning shall be fee-for-service. Reimbursement interim rates are based on statewide historical costs. Services must be appropriately documented pursuant to Medicaid agency billing requirements. Separate reimbursement rates are available for the comprehensive, triennial assessment and the annual assessment. Costs not to exceed actual, reasonable costs and must be cost settled on an annual basis.

**School Health Services - Care Coordination**

Reimbursement for care coordination shall be fee-for-service. Reimbursement interim rates are based on statewide historical costs for care coordination services. Monthly reimbursement shall be available when care coordination services are appropriately documented, pursuant to Medicaid billing requirements. Costs not to exceed actual, reasonable costs and must be cost settled on an annual basis.

For description of services see ATTACHMENT for A, D, and E of Supplement, 1 to Attachment 3.1-A

10. **Dental Services**

An upper limit is established by procedure using the 2000 survey of Mid Atlantic Regional Norms conducted by the American Dental Association (ADA). The 25 percentile of Mid Atlantic Regional Norms constitutes the Medicaid cap. Any differential allowed in the survey for speciality practice was eliminated.

Certain procedures included in the survey are not covered for payment as they are considered to be antiquated or subject to abuse or misuse. Payment for other covered procedures may be limited in frequency or number of occurrences.

Payment will not exceed the provider's customary charge to the general public.

Effective 11-1-94 the following methodology will apply for services provided by doctors of dental surgery and dental



**10. Dental, Orthodontic and Oral and Maxillofacial Services**

Dental practitioners who provide covered dental services shall be reimbursed, by procedure, utilizing the American Dental Association Survey of Dental Fees for the Southern Atlantic Region Norms. The 25 percentile of the Southern Atlantic Regional Survey constitutes the Medicaid cap.

Physicians who provide covered oral and maxillofacial services shall be reimbursed by the upper limit utilizing a Resource-Based Relative Value (RBVU) for the procedure times a conversion factor as determined by the type of service. The conversion factors were developed using utilization and payment level data for the defined service group. Payment shall not exceed the provider's usual customary charge to the public. The agency's rates were set July 1, 2009 and are effective for services on or after that date. All rates are published on the agency's website at [www.wvdhhr.org/bms](http://www.wvdhhr.org/bms). Except as otherwise noted in the plan, State developed fee schedule rates are the same for both governmental and private providers.

Administration of anesthesia services shall be reimbursed by Current Dental Terminology (CDT) codes based on an average American Society of Anesthesiologist base units (for Head Procedures) plus time units multiplied by the anesthesia conversion factor. Payment shall not exceed the provider's usual customary charge to the public.

## 4.19 Payments for Medical and Remedial Care and Services

11. a. Physical Therapy

Payment will not exceed the upper limit established using a resource-based relative value for the procedure times a conversion factor as determined by the type of service. The conversion factors were developed using utilization and payment level data for the defined service group. Payment will be the lesser of the upper limit or the provider's customary charge for the service to the general public.

The agency's fees were updated January 1, 2010 and are effective for services on or after that date. Except as otherwise noted in the Plan, State developed fee schedule rates are the same for both governmental and private individual practitioners, and the fee schedule and any annual/periodic adjustments to the fee schedule are published at [www.wvdhhr.org/bms](http://www.wvdhhr.org/bms).

b. Occupational Therapy

Payment will not exceed the upper limit established using a resource-based relative value for the procedure times a conversion factor as determined by the type of service. The conversion factors were developed using utilization and payment level data for the defined service group. Payment will be the lesser of the upper limit or the provider's customary charge for the service to the general public.

The agency's fees were updated January 1, 2010 and are effective for services on or after that date. Except as otherwise noted in the Plan, State developed fee schedule rates are the same for both governmental and private individual practitioners, and the fee schedule and any annual/periodic adjustments to the fee schedule are published in [www.wvdhhr.org/bms](http://www.wvdhhr.org/bms).

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c. & d. Services for Individuals with Speech, Hearing and Language Disorders

Reimbursement for speech therapy is based on an:

Upper limit established using a resource-based relative value for the procedure times a conversion factor as determined by the type of service. The conversion factors were developed using utilization and payment level data for the defined service group. Payment will be the lesser of the upper limit or the provider's customary charge for the service to the general public. Reimbursement for school-based speech therapy services is based on the Medicaid fee-for-service rate and apportioned based on a 15 minute unit of service. The rate assigned to the speech school-based 15 minute billing unit is one quarter of the total fee-for service rate calculated under the resource-based relative value scale.

The agency's fees were updated January 1, 2010 and are effective for services on or after that date. Except as otherwise noted in the Plan, State developed fee schedule rates are the same for both governmental and private individual practitioners, and the fee schedule and any annual/periodic adjustments to the fee schedule are published in [www.wvdhhr.org/bms](http://www.wvdhhr.org/bms).

Hearing Aids, Supplies and Repairs

Hearing aids and supplies are reimbursed at cost invoice plus 40%. Hearing Aid batteries are reimbursed at 80% of the Medicare fee schedule. Reimbursement for cost of repairs will be based upon an unaltered cost invoice.

If Medicare fees are available, reimbursement will be made at 80% of the fee schedule, otherwise, cost invoice plus 40%.

Cochlear Implants

Reimbursement for the cochlear implants, replacement processors and supplies are based on 80% of the Medicare fee schedule. Reimbursement for cost of processor repairs shall be based upon an unaltered cost invoice.

Augmentative/Alternative Communication Devices

Augmentative/Alternative Communication Devices: Reimbursement is based on 80% of the Medicare fee schedule. Reimbursement for cost of repairs shall be based upon an unaltered cost invoice. Reimbursement for services without a specific code or fee shall be based upon an unaltered cost invoice.

12. a. Prescribed Drugs

Reimbursement for prescription drugs shall be the lower of the cost of the drug as defined in paragraphs A and B, plus a reasonable dispensing fee of \$2.50 for brand name drugs and \$5.30 for generic drugs, or the usual and customary charges to the general public, including any sale price which may be in effect on the date of the service.

Reimbursement for program drugs is based on the following methodology:

Multiple Source Drugs: The upper limit for reimbursement for all multiple source drugs listed in the Federal Regulation at 42 CFR 447.332 will be the lower of the established specific upper limit per unit or the provider's usual and customary charges to the general public.

The use of generic drugs is mandated if therapeutically equivalent products are available. A physician may order a brand name drug by writing in his/her

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own handwriting, "Brand Medically Necessary" or state such to the pharmacist for an oral prescription order. If the brand name drug is so ordered, the pharmacist may indicate this by using the appropriate "Dispensed as Written" (DAW) code, and reimbursement will be made at the brand drug rate.

All such certified prescriptions must be maintained in the pharmacy files and made available for inspection by the United States Department of Health and Human Services or the State agency.

- B. Reimbursement for drugs shall not exceed the lowest of the following:
- a. The Estimated Acquisition Cost (EAC), AWP minus 15% for brand name drugs and AWP minus 30% for generic drugs, plus a dispensing fee, or
  - b. The Federal Upper Limit (FUL), Maximum Allowable Cost (MAC) of the drug, in the case of a multi-source (generic), plus a dispensing fee, or
  - c. State Maximum Allowable Cost (SMAC), plus a dispensing fee, or
  - d. The provider's usual and customary charge of the drug to the general public.
  - e. Reimbursement will be at the Medicare price or Bureau for Medical Services assigned fee for any drug that has a HCFA Common Procedure System (HCPCS) code.
  - f. For drugs described in section 340B of Public Law 102-585, the Veteran's Health Act of 1992 the actual acquisition cost plus a dispensing fee of \$8.25.

**Exception:** the FUL, MAC or SMAC shall not apply in the case where a physician certifies in his/her handwriting the "Brand Necessary" is required and medically necessary.

Methodology for SMAC including Legend Drugs and selected Over the Counter Preparation (OTCs).

State Maximum Allowable Cost (SMAC) will be determined using 130% of the lowest WAC (Wholesale Acquisition Cost) as provided by national drug information suppliers for three (3) manufacturers or; State Maximum Allowable Cost (SMAC) based upon a mean average of pharmacy provider costs obtained through a survey of a percentage of pharmacy providers that are representative of the overall geographical distribution, service volume, and business structures of all pharmacies serving the West Virginia Medicaid Program. This methodology will be used to adjust the pricing methodology described above in accordance with drug market competition, and to establish SMAC pricing in those instances where less than three (3) manufacturers are supplying products in the market. The following steps outline this process:

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- a. A survey of pharmacy providers will be conducted for the determination of the SMAC price through a voluntary advisory process in which pharmacy providers are requested or advised to provide their inventory pricing. The survey will be sent to a statistically valid set of pharmacies, including pharmacies in rural and urban settings with both chain and independent pharmacy representation, for this survey.
- b. The provided drug purchase information will be entered into a database and reviewed to identify all potential errors, such as incomplete or incorrect national drug codes (NDCs) and missing pricing information. A per unit price for each line of information will be computed.
- c. All brand and generic drug products meeting the criteria for therapeutic equivalency ("A" rated) product availability and utilization will be grouped based on similar chemical composition, package size, dose and form. Each common class of brand and generic drugs will be considered to be a "drug group" and assigned a drug group number.
- d. All unit costs computed for each brand and generic drug in each drug group will be sorted from high to low, and the number of pharmacies reporting purchases at the same unit cost will be recorded. Each computed unit cost will then be multiplied by the number of pharmacies reporting purchasing the drug at that price.
- e. The total number of pharmacies reporting unit cost information for each drug in the drug group will be summed. The State will determine weighted prices based on the individual drug price multiplied by the number of pharmacies purchasing drugs at each reported price. The sum of the weighted prices will then be divided by the sum of the number of pharmacies reporting purchasing information. This calculation will produce the "average acquisition cost".
- f. The resulting "average acquisition cost" will then be multiplied by a factor to produce a State MAC rate. The factor, referenced as the "State MAC multiplier" reflects the percentage variance in pharmaceutical prices that may be accommodated by the State MAC rate. The current state MAC multiplier of 2.1 means that a particular state MAC rate should accommodate the pharmacies' drug acquisition costs up to 210% above the average acquisition price for drugs in a particular drug group.

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- g. The State MAC rate will be applied to all brand and generic drug products in each drug group. Non-"AB" rated drugs recognized by national drug information suppliers as comparable to a particular brand drug will be subjected to the same State MAC rate applicable to the brand and "AB" rated generic drugs of the same chemical composition, package size, dose, and for (drug group).
- h. The determination of which drugs will be part of a SMAC list will be designated by the Bureau. Drugs no longer available at the State MAC price will be removed. New drugs will be added to the SMAC as they are identified. The Bureau will continually monitor pharmacies and industry information and make changes to the SMAC to reflect current pharmaceutical market conditions. The Bureau reserves the right to revise the individual SMAC prices from time to time based on factors such as, but not limited to, supply and variability within market and market access.
- C. Compounded Prescriptions: Payment will be based upon the estimated acquisition cost (EAC) from the current price in effect on the date of service for each ingredient, one of which must be a legend item. A fee of \$1.00 will be added to the reasonable dispensing fee for the extra compounding time required by the pharmacist.
- D. Compounded prescriptions for parenterally administered drugs: Payment will be based upon the estimated acquisition cost (EAC) of the drug plus a compounding fee determined by the agency to cover the cost of specially prepared admixtures and case management services for drugs requiring parenteral administration.
- E. Dispensing fee limitations: Providers of pharmacy services to recipients residing in nursing facilities will be limited to one dispensing fee per drug entity dispensed within the same given month.

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6. Assurances: Payment for multiple source drugs will not exceed, in the aggregate, payment levels determined by applying for each drug entity a reasonable dispensing fee plus an amount established by HCFA that is equal to 150% of the published price for the least costly therapeutic equivalent that can be purchased by pharmacists in quantities of 100 tablets or capsules or, in the case of liquids, the commonly listed size, as required in 42 CFR 447.332 (a) & (b).

7. Manufacturer Restriction: Reimbursement for prescribed drugs will be limited to those drugs supplied from manufacturers that have signed a national agreement in accordance with Section 1927 of the Social Security Act (The Act), (as amended by Section 4401 of P.L. 101-508).

12. b. Dentures

Payment for dentures is included in item 10.

3. Prosthetic Devices

Payment is based on the upper limit established for the service by Medicare.

4. Eyeglasses

Payment will not exceed an upper limit established considering cost information from national sources; i.e., Optometry Today and Review of Optometry; a survey of practitioners in the State; and the upper limits established by Medicare adjusted to reflect complexity of material.

An upper limit is established for each lens code. The upper limit for frame is wholesale cost up to \$40.00 multiplied by a factor 2.5. Payment for low vision aids may not exceed invoice cost plus 30 percent.

Reimbursement may not exceed the provider's customary charge for the service to the general public.

13. c. Preventive Services

**Disease State Management**

1. The state developed fee schedule rates are the same for both public and private providers of these 1905(a) services. The fee schedule and any annual/period adjustments to the fee schedule are published.

13. d. Rehabilitative Services

**Behavioral Health Services**

1. Reimbursement to those agencies licensed as behavioral

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## 4.19 Payments for Medical and Remedial Care and Services

health agencies only is based on payment rates for each service by units of time with limitations established for occurrences. The payment upper limit is established by arraying charges of providers for the services to establish a reasonable customary and prevailing charge.

Reimbursement for Assertive Community Treatment (ACT) is based on an assessment of the fees of those services codes included in the ACT array of services together with a review of the staff level and hours of the professionals included in the ACT team. A per diem or a monthly rate will be based on the historical data of the frequency of those service codes included in ACT and the number of staff and average wages of the professional team.

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State West Virginia

4.19 Payments for Medical and Remedial Care and Services

18. a. Hospice Reimbursement - General

Payment for hospice care is made at one of four predetermined Medicare rates for each day in which an individual is under the care of the hospice. These rates are established by Medicare for the hospice, and will apply to payment for Medicaid recipients who are not eligible for Medicare. The Medicare rates are adjusted to disregard the cost offsets attributable to Medicare coinsurance amounts. Medicaid pays the Medicare coinsurance for dually eligible individuals.

b. Nursing Facility Residents

When hospice care is furnished to a Medicaid recipient residing in a nursing facility the hospice is paid an additional amount on routine home care and continuous home care days to take into account the room and board furnished by the facility. This additional amount paid to the hospice must equal 95 percent of the per diem rate that would have been paid by Medicaid for that individual. The amount of reimbursement will be a "daily rate" that is 95 percent of the facility per diem rate together with the Medicaid adjustment for the acuity of the Medicaid recipient.

The hospice is responsible for "room and board" which includes performance of personal care services, including assistance in the activities of daily living, in socializing activities, administration of medications, maintaining cleanliness of the resident's room, and supervising and assisting in the use of durable medical equipment and prescribed therapies.

c. Limitations on Payment for Inpatient Care

Limitation on payment for inpatient care will be calculated according to the number of days of inpatient care furnished to Medicaid patients. During the 12 month period, beginning November 1 of each year and ending October 31, the aggregate number of inpatient (both for general inpatient care and inpatient respite care) may not exceed 20 percent of the aggregate total number of days of hospice care provided to all Medicaid recipients during that same period.

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4.19 Payments for Medical and Remedial Care and ServicesD. Cap on Overall Hospice Reimbursement

The overall aggregate payments made to a hospice during a cap period from November 1 each year through October 31 of the next year will be limited based on services rendered during the cap year on behalf of all Medicaid recipients receiving services during the cap year. Any payments in excess of the cap must be refunded by the hospice.

19. Case Management

Reimbursement for case management services provided under the plan will be based on actual cost; i.e., established hourly rates for units of service provided. Payment for case management services will not duplicate payment made to public agencies or private entities under other program authorized for the same purpose. Medicaid will be the payor of last resort.

Payment for Birth to Three Early Intervention Services will be through an agreement with the state Title V agency. Payments shall be based on total cost of service provision. The Title V agency must maintain, in auditable form, all records of cost of services for which claims of reimbursement are made to the Medicaid agency. Payments to state agencies shall not exceed actual documented costs. An interim rate based on projected cost may be used as necessary with a settlement to cost at the end of the fiscal year.

20. c. Expanded Prenatal Services

Reimbursement for expanded prenatal care services, as defined in Supplement 2 to ATTACHMENT 3.1-A and 3.1-B, 20.c., will be based on units of services. Each defined activity will be weighted and assigned a time value which will convert to dollars for reimbursement purposes.

Payment for expanded prenatal services will not duplicate payments made to public agencies or private entities under other program authorities for this same purpose. Medicaid will be the payor of last resort.

(v) Respirator Care Services

Payment is made for ventilator equipment and supplies, the respiratory therapist, or other professional trained in respiratory therapy, at the lowest customary charge from qualified providers serving the geographical area of the recipient's residence.



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4.19 Payments for Medical and Remedial Care and Services

23. Pediatric or Family Nurse Practitioner Services

Payment may not exceed the amount paid to physicians for the service the provider is authorized by State Law to perform, or the provider's customary charge, whichever is less.

For services provided on and after 11-1-94, the following methodology will apply:

An upper limit is established using a resource-based relative value for the procedure times a conversion factor as determined by the type of service. The conversion factors were developed using utilization and payment level data for the defined service group. Payment will be the lesser of the upper limit or the provider's customary charge for the service to the general public.

1. a. Transportation

Payment is made for transportation and related expenses necessary for recipient access to covered medical services via common carrier or other appropriate means; cost of meals and lodging; and attendant services where medically necessary.

Reimbursement Upper Limits:

- (i) Common Carriers (bus, taxi, train or airplane) - the rates established by any applicable regulatory authority, or the provider's customary charge to the general public.
- (ii) Automobile - Reimbursement is computed at the prevailing state employee travel rate per mile.
- (iii) Ambulance - Reimbursement is the lesser of the Medicare geographic prevailing fee or EMS provider charge to the general public as reported on the State Agency survey.
- (iv) Meals - \$5.00 per meal during travel time for patient, attendant, and transportation provider.

Lodging - At cost, as documented by receipt, at the most economical resource available as recommended by the medical facility at destination.

School Health Services-Specialty Transportation

Reimbursement for transportation services shall be fee-for-service. Reimbursement interim rates are based on statewide historical costs for specialty transportation services. Per diem reimbursement shall be available when services are appropriately documented, pursuant to Medicaid billing requirements. Costs not to exceed actual, reasonable costs and must be cost settled on an annual basis.

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**PERSONAL CARE**

4.19 **Payments for Medical and Remedial Care and Services**  
**Methods and Standards for Establishing Payment Rates**

(iv) Meal - \$3.00 per meal during travel time.

Lodging - the most economical resources available recommended by the medical facility at destination.

26.

**Personal Care Services**

Personal Care services will be reimbursed using a statewide fee-for-service rate schedule based on units of services authorized in the approved plan of care. Payment for Personal Care services under the State Plan will not duplicate payments made to public agencies or private entities under other program authorities for the same purpose. Medicaid will be the payer of last resort. Unless specifically noted otherwise in the plan, the state-developed fee schedule rate is the same for both governmental and private providers. Providers will be reimbursed at the lesser of the provider's usual and customary billed charge or the Bureau for Medical Services (Bureau) fee schedule.

**Personal care services are limited on a per unit, per month basis (15 minutes per unit) with all services subject to prior authorization. Individuals can receive up to a maximum of 840 units (210) hours) each month.**

**Rate Methodology:**

Rates for Personal Care services are developed using a market-factor rate-setting model. The model reflects individual service definition, operational service delivery, administrative, capital and technology considerations. The following factors are used in determining the rates:

- Wage - Wage data is obtained from the Bureau for Labor Statistics (BLS). The wage is based on two elements consisting of occupation/wage categories reported by BLS and identified by Medicaid staff as comparable to services delivered under the personal care program as well as results of a formal provider survey
- Inflation - The base wage is adjusted by an inflationary factor determined by the percent change in Consumer Price Index (CPI-U, U.S. City: All Items 1982-84 = 100) from base period 2009 to current rate period.
- Payroll Taxes - The payroll taxes factor represents the percentage of the employer's contribution to Medicare, Social Security, workers' compensation and unemployment insurance.
- Employee Benefits - The employee benefits factor represents the percentage of employer's contribution to employee health insurance and retirement benefits. The employee benefit factor varies by employee type. This factor is discounted to reflect the Medicaid agency's share of cost based on the Medicaid payer mix.
- Allowance for Administrative Costs - The allowance for administrative costs factor represents the percentage of service costs that results from non-billable administrative activities performed by direct care staff and services provided by employer administrative support and executive staff. This factor is discounted to the Medicaid payer mix as determined by provider survey conducted in 2010 and 2011.
- Allowance for Transportation Costs - The allowance for transportation costs factor represents an allowance for average travel time by the provider as indicated by the provider survey.
- Allowance for Capital and Technology - The allowance for capital and technology factor represents weighting of various income and balance sheet account information and provider survey data to calculate a capital and technology cost per dollar of employee wages. This factor is discounted to reflect the Medicaid agency's share of cost based on the Medicaid payer mix.
- Room and Board - Room and Board shall not be a component used in developing the rate methodology.

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**PERSONAL CARE**

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The following steps are used to determine the rates:

1. The State will use West Virginia specific hourly wages from BLS that are adjusted to provider participation mix rates and average wage level percentiles as indicated by the provider survey.
2. The base hourly wage rate will be adjusted for annual inflation by calculating the percent change in CPI between the base year (2009) and that of the current rate review period.
3. All rate factors, excluding mileage, will use the inflation adjusted base wage rate as determined in Step 2 above in calculating the additional rate components.
4. The percentage of payroll, applicable employee benefits, administrative allowances, capital and technology factors are each multiplied by the inflation adjusted wage rate to determine the rate components.
5. The mileage rate component is determined by multiplying the State employee mileage rate by the average miles traveled as indicated by the provider survey.
6. The sum of all rate components described in Steps 2 -5 will equal the allowable service rate.

The Bureau's rates were set as of October 1, 2011 and are effective for services on or after. Rates will be published on the Bureau's website at: [www.dhhr.wv.gov/bms](http://www.dhhr.wv.gov/bms).

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**Freestanding Birth Center Services**

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**METHODS AND STANDARDS FOR ESTABLISHING PAYMENT RATES FOR  
FREESTANDING BIRTH CENTER SERVICES****Medicaid providers of freestanding birth center services are reimbursed as follows:**

The payment for services provided by a freestanding birth center is limited to the lower of the encounter rate base or on a fee for the services provided in the clinic. The agency's fee schedule for freestanding birth center services was established on April 1, 2012, and is effective for services provided on or after that date. All government and private providers are paid according to the same methodology. The fee schedule will be published on the Medicaid website at: <http://www.dhhr.wv.gov/bms/Pages/default.aspx>

Physicians, midwives, and other licensed practitioners as defined per Attachment 3.1-A, Page 11 are paid a separate fee for services performed in the freestanding birth center based on procedure code and as specified in Attachment 4.19-B, physicians' services (page 3a) and Women's Health Nurse Practitioner Services (page 5). All government and private providers are paid according to the same methodology. The fee schedule will be published on the Medicaid website at: <http://www.dhhr.wv.gov/bms/Pages/default.aspx>

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